

Everyone Else Must Fail The Unvarnished Truth About Oracle And Larry Ellison

Selling Power 2006

The British National Bibliography Arthur James Wells 2004

Informationweek 2003-10

Everyone Else Must Fail Karen Southwick 2003-12-23 Karen Southwick's unauthorized account provides the full story of Larry Ellison's brilliant, controversial career. Ellison's drive and fierce ambition created Oracle out of the dust and built it into one of America's great technology companies, but his unpredictable management style keeps it constantly on the edge of both success and disaster. The hostile bid for PeopleSoft is just the most recent example. With one clever strategic move, Larry Ellison threw much of the business software field into play. The saying "It's not enough that I succeed, everyone else must fail" has been so often used by or associated with Ellison that most people think it originated with him. It's actually attributed to Genghis Khan, but it's a dead-on way to describe not only the way Ellison thinks about competitors but the way he runs Oracle. His weapons are not marauding hordes, but Oracle's possession of database technology that is crucial for keeping mission-critical information flows working at thousands of organizations, corporations, nonprofits, and government agencies. Inside Oracle, Ellison has time and again systematically purged key operating, sales, and marketing people who got too powerful for his comfort. Most notable was Ray Lane, Oracle's president for nine years, who was widely credited with bringing order out of the chaos that was Oracle in the early nineties and growing it into a ten billion dollar company. Ellison got rid of the one key person who was building confidence with Wall Street, business partners, and customers that Oracle was no longer flying by the seat of its pants and had its act together. Ellison's mania for absolute control and his inability to coexist with the very lieutenants who bring much-needed stability to the company have brought Oracle to the brink of collapse before, and may well do it again. Ellison is a throwback to an earlier, much more freewheeling version of capitalism, the kind practiced by the nineteenth-century robber barons who ran their companies as private fiefdoms. Larry Ellison is one of the most intriguing and dominant leaders of a major twenty-first-century corporation, and *Everyone Else Must Fail* raises the question of whether Oracle's products and the reliance placed in them by so many are too important to be subject to the whims of one man. While giving credit to Ellison's brilliance and devotion, the book sounds a warning about an ingenious man's tendency to be his own company's worst enemy.

Steve Jobs Walter Isaacson 2011 Draws on more than forty interviews with Steve Jobs, as well as interviews with family members, friends, competitors, and colleagues to offer a look at the co-founder and leading creative force behind the Apple computer company.

American Book Publishing Record 2004

Twenty-first Annual Corporate Law Symposium 2008

Across the Board 2004

Softwar Matthew Symonds 2013-04-30 In a business where great risks, huge fortunes, and even bigger egos are common, Larry Ellison stands out as one of the most outspoken, driven, and daring leaders of the software industry. The company he cofounded and runs, Oracle, is the number one business software company: perhaps even more than Microsoft's, Oracle's products are essential to today's networked world. But Oracle is as controversial as it is influential, as feared as it is revered, thanks in large part to Larry Ellison. Though Oracle is one of the world's most valuable and profitable companies, Ellison is not afraid to suddenly change course and reinvent Oracle in the pursuit of new and ever more ambitious goals. *Softwar* examines the results of these shifts in strategy and the forces that drive Ellison relentlessly on. In *Softwar*, journalist Matthew Symonds gives readers an exclusive and intimate insight into both Oracle and the man who made it and runs

it. As well as relating the story of Oracle's often bumpy path to industry dominance, Symonds deals with the private side of Ellison's life. From Ellison's troubled upbringing by adoptive parents and his lifelong search for emotional security to the challenges and opportunities that have come with unimaginable wealth, Symonds gets inside the skin of a fascinating and complicated human being. With unlimited insider access granted by Ellison himself, Symonds captures the intensity and, some would say, the recklessness that have made Ellison a legend. The result of more than a hundred hours of interviews and many months spent with Ellison, Symonds is the most complete portrait undertaken of the man and his empire -- a unique and gripping account of both the way the computing industry really works and an extraordinary life. Despite his closeness to Ellison, Matthew Symonds is a candid and at times highly critical observer. And in perhaps the book's most unusual feature, Ellison responds to Symonds's portrayal in the form of a running footnoted commentary. The result is one of the most fascinating business stories of all time.

Trailblazer Marc Benioff 2019-10-15 NEW YORK TIMES BESTSELLER • The founder and co-CEO of Salesforce delivers an inspiring vision for successful companies of the future—in which changing the world is everyone’s business. “The gold standard on how to use business as a platform for change at this urgent time.”—Ray Dalio, founder of Bridgewater Associates and author of *Principles: Life and Work* What’s the secret to business growth and innovation and a purpose-driven career in a world that is becoming vastly more complicated by the day? According to Marc Benioff, the answer is embracing a culture in which your values permeate everything you do. In *Trailblazer*, Benioff gives readers a rare behind-the-scenes look at the inner workings of one of the world’s most admired companies. He reveals how Salesforce’s core values—trust, customer success, innovation, and equality—and commitment to giving back have become the company’s greatest competitive advantage and the most powerful engine of its success. Because no matter what business you’re in, Benioff says, values are the bedrock of a resilient company culture that inspires all employees, at every level, to do the best work of their lives. Along the way, he shares insights and best practices for anyone who wants to cultivate a company culture positioned to thrive in the face of the inevitable disruption ahead. None of us in the business world can afford to sit on the sidelines and ignore what’s going on outside the walls of our workplaces. In the future, profits and progress will no longer be sustainable unless they serve the greater good. Whether you run a company, lead a small team, or have just draped an ID badge around your neck for the first time, *Trailblazer* reveals how anyone can become an agent of change. Praise for *Trailblazer* “A guide for what every business and organization must do to thrive in this period of profound political and economic change.”—Jamie Dimon, chairman and CEO of JPMorgan Chase “In *Trailblazer*, Benioff explores how companies can nurture a values-based culture to become powerful platforms for change.”—Susan Wojcicki, CEO of YouTube

Globalization and Technocapitalism Luis Suarez-Villa 2016-04-22 Globalization and Technocapitalism considers the global reach of a new capitalist era, exploring the nature of 'technocapitalism' as grounded in new forms of accumulation, commodification, and corporate organization. As technological creativity, corporate research, and talent flows become more important than ever, this book explores the manner in which globalization acquires new contextual features that will become central to the macro-social dynamics of the twenty-first century. It thus sheds light on the resultant growth in global inequalities and more intrusive forms of global domination that are grounded in emerging sectors, such as nanotechnology, biotechnology and its diverse fields, such as genomics, synthetic bioengineering, bioinformatics and biopharmacology, and related advances in computing and telecommunications. A rigorous examination of developments in contemporary capitalism as driven by the forces of globalization, *Globalization and Technocapitalism* will be of interest to scholars working in the fields of social and political theory, international political economy, political philosophy, science and technology studies and globalization.

High Noon Karen Southwick 1999-08-27 In 1982, a little upstart named Sun was making waves in the high-tech industry with its groundbreaking workstation technology, even as early competitors dismissed the company as not worth losing sleep over. Since then, Sun Microsystems has become a

formidable presence in the industry, making its own rules and taking no prisoners, and is currently poised to reach the highest point of its ascendancy--the challenge of Microsoft's dominance over the future of computing. The driving force behind this once fledgling company is a man who has been described as brash, unconventional, ambitious, forward-looking, and sometimes even his own worst enemy. Scott McNealy turned Sun into the multibillion-dollar success it is today--a developer of innovative software like Java that is revolutionizing the computing landscape. High Noon is the inside story of Sun's rise to power, from its shaky start in Silicon Valley through its transformation under the aggressive and inspirational leadership of McNealy. Karen Southwick reveals the behind-the-scenes maneuverings of McNealy and Sun, with candid interviews from the key players and insights into the inner workings of the high-tech industry. This book examines how scrappy underdog Sun overcame its larger and supposedly tougher competitors, combining hard work, tenacity, and talented people to build a more innovative and flexible company. You'll learn how McNealy moved Sun up the industry food chain, challenging more established companies like Hewlett-Packard and Digital Equipment by expanding Sun's product line and refocusing the business. High Noon expertly chronicles McNealy's triumphant history with Sun, from his early days as vice president of manufacturing to a CEO known for shooting straight from the hip without regard for the consequences. You'll discover how "Javaman"--as Fortune magazine dubbed McNealy--prompted Sun to take risks that ultimately allowed it to survive, thrive, and dominate--making Microsoft stand up and take notice. And you'll see how Sun's looming showdown with this industry giant promises wide-reaching implications for businesses and consumers alike. Among High Noon's revelations:

- * A new perspective on how the complex, contradictory McNealy shaped his company and fashioned its strategy
- * Insight into central issues facing the high-tech industry, such as network computers and the future of the Internet
- * An insider view of the maneuverings of industry powerhouses, including Microsoft, Oracle, Netscape, IBM, and Intel
- * Both entertaining and instructive, High Noon offers valuable lessons for taking charge of your destiny and succeeding in a fast-paced, unpredictable, and even hostile environment.

Advance Praise for Karen Southwick's High Noon

"High Noon captures the electricity and drama of one of the most important high-tech sagas of our time. Rich with insight as well as previously undisclosed stories."--Jim Moore, Founder, GeoPartners Research, Inc. Author of The Death of Competition

"High Noon reveals the inside story of one of the companies Microsoft fears most, Sun Microsystems. Southwick uses her keen insight to tell the story of how four twenty-somethings created a company that has grown from a small seller of scientific computers to one of the most dominant high-tech firms in the world."--Eric Nee, Editor, Fortune

"Scott McNealy is one of the most complex, fascinating individuals in high tech. Karen Southwick captures the contrarian spirit of Sun Microsystems and the intriguing personalities that run it."--Howard Anderson, President, The Yankee Group

"High Noon takes us on a straight path to the future."--Dr. Eric Schmidt, Chairman and CEO, Novell, Inc.

"High Noon illustrates how a company can succeed in the technology industry through a delicate balance between drive, talent, and timing."--Carol Bartz, Chairman and CEO, Autodesk

The New York Times Index 2004

Difference Between God And Larry Ellison*, The *god Doesn't Think He's Larry E Mike Wilson 1998-11-04 A recent Forbes listed Ellison as the fifth richest man in the world, and the second richest active player (behind Gates) in the technology world. Oracle Corporation, of which he is founder and CEO, is the fastest-growing software database company in the world, and the darling of technology investors. If you withdraw cash from an ATM, make an airline reservation, hook up your TV to the Internet, then you're using Oracle. All of this makes Ellison the man investors, techies, and people-in-the-know want to know more about. The ultimate self-made man, Ellison began Oracle with a \$1,200 investment and doubled its sales in eleven of its first twelve years. But he's a ruthless businessman who has used misdirection and half-truths to create one of the great high-tech success stories. He is also a daredevil sportsman with a 78-foot yacht, a number of fast jets, and beautiful women on his arm. If Gates is the nerd-King of the Valley, Ellison is its Warren Beatty. Mike Wilson has interviewed more than a hundred of Ellison's friends and enemies as well as

Ellison himself to create an entertaining and provocative portrait of this enigmatic and visionary businessman.

What To Do When Machines Do Everything Malcolm Frank 2017-01-18 “Refreshingly thought-provoking...” - The Financial Times The essential playbook for the future of your business What To Do When Machines Do Everything is a guidebook to succeeding in the next generation of the digital economy. When systems running on Artificial Intelligence can drive our cars, diagnose medical patients, and manage our finances more effectively than humans it raises profound questions on the future of work and how companies compete. Illustrated with real-world cases, data, and insight, the authors provide clear strategic guidance and actionable steps to help you and your organization move ahead in a world where exponentially developing new technologies are changing how value is created. Written by a team of business and technology expert practitioners—who also authored Code Halos: How the Digital Lives of People, Things, and Organizations are Changing the Rules of Business—this book provides a clear path to the future of your work. The first part of the book examines the once in a generation upheaval most every organization will soon face as systems of intelligence go mainstream. The authors argue that contrary to the doom and gloom that surrounds much of IT and business at the moment, we are in fact on the cusp of the biggest wave of opportunity creation since the Industrial Revolution. Next, the authors detail a clear-cut business model to help leaders take part in this coming boom; the AHEAD model outlines five strategic initiatives—Automate, Halos, Enhance, Abundance, and Discovery—that are central to competing in the next phase of global business by driving new levels of efficiency, customer intimacy and innovation. Business leaders today have two options: be swallowed up by the ongoing technological evolution, or ride the crest of the wave to new profits and better business. This book shows you how to avoid your own extinction event, and will help you; Understand the untold full extent of technology's impact on the way we work and live. Find out where we're headed, and how soon the future will arrive Leverage the new emerging paradigm into a sustainable business advantage Adopt a strategic model for winning in the new economy The digital world is already transforming how we work, live, and shop, how we are governed and entertained, and how we manage our money, health, security, and relationships. Don't let your business—or your career—get left behind. What To Do When Machines Do Everything is your strategic roadmap to a future full of possibility and success. Or peril.

The Buddha in the Machine R. John Williams 2014-06-24 The writers and artists described in this book are joined by a desire to embrace 'Eastern' aesthetics as a means of redeeming 'Western' technoculture. The assumption they all share is that at the core of modern Western culture there lies an originary and all-encompassing philosophical error - and that Asian art offers a way out of that awful matrix. That desire, this book attempts to demonstrate, has informed Anglo- and even Asian-American debates about technology and art since the late nineteenth century and continues to skew our responses to our own technocultural environment.

Software Development 2005

Library Journal 2003 Includes, beginning Sept. 15, 1954 (and on the 15th of each month, Sept.-May) a special section: School library journal, ISSN 0000-0035, (called Junior libraries, 1954-May 1961). Also issued separately.

America's Obsessives Joshua Kendall 2013-06-25 When most of us think of Charles Lindbergh, we picture a dashing twenty-five-year-old aviator stepping out of the Spirit of St. Louis after completing his solo flight across the Atlantic. What we don't see is the awkward high school student, who preferred ogling new gadgets at the hardware store to watching girls walk by in their summer dresses. Sure, Lindbergh's unique mindset invented the pre-flight checklist, but his obsession with order also led him to demand that his wife and three German mistresses account for all their household expenditures in detailed ledgers. Lucky Lindy is just one of several American icons whom Joshua Kendall puts on the psychologist's couch in AMERICA'S OBSESSIVES. In this fascinating look at the arc of American history through the lens of compulsive behavior, he shows how some of our nation's greatest achievements—from the Declaration of Independence to the invention of the iPhone-

have roots in the disappointments and frustrations of early childhood. Starting with the obsessive natures of some of Silicon Valley's titans, including Steve Jobs, Kendall moves on to profile seven iconic figures, such as founding father Thomas Jefferson, licentious librarian Melvil Dewey, condiment kingpin H. J. Heinz, slugger Ted Williams, and Estee Lauder. This last personality was so obsessed with touching other women's faces that she transformed her compulsion into a multibillion-dollar cosmetics corporation. Entertaining and instructive, Kendall offers up a few scoops along the way: Little do most Americans know that Charles Lindbergh, under the alias Clark Kent, sired seven children with his three German "wives." As Lindbergh's daughter Reeve told Kendall, "Now I know why he was gone so much. I also understand why he was delighted when I was learning German."

The Next Digital Decade Berin Szoka 2011-06-10

Transatlantic Merger Cases Charles Smitherman 2007 Despite the introduction of the U.S. - EC merger review co-operation initiative in the early nineties, transatlantic mergers remain a minefield for all those involved. For the parties there is the lack of legal certainty and its attendant costs and reputation; for the regulators there is the political toll of reconciling conflicting competition policies. Charles Smitherman reviews merger regulation frameworks on both sides of the Atlantic. The author identifies areas of substantive and procedural differences as they exist today and explores the viability of convergence to aid the efficiency of the merger process through bilateral and domestic enhancements. Throughout the work the emphasis is placed on pragmatic solutions rather than those of academic and oft-unobtainable nature. The backbone of the work is made up of the analysis of eight of the biggest U.S. - EC merger cases between 2000 and 2004.

Life with Flavor Herr 2014-04-07 Now in paperback! Everyone loves a real-life Horatio Alger story, especially when the main character is a likeable person who does good things. Jim Herr, founder of Herr Foods Inc., explains how his modest \$1750 investment developed into a company with sales that exceed \$250 million. He shares his experiences, from the difficulties to the triumphs, to help you apply some of his life lessons to your own life and work.

The Apple Way Jeffrey L. Cruikshank 2006-01-06 Most hardware and software companies experience cycles of success and failure, that pattern is certainly not a compelling publishing topic. When you add in the name of Apple Computer, the picture changes from ho-hum to humdinger though. Right now, Apple's shares have surged to a 4-year high, and along with the runaway success of Apple's iPod (10 million iPods sold as of Dec 2004, and 2 million+ units sold in the last 3 months alone), Apple stock seems poised to only increase in value. There's a "halo" effect beginning to take hold - simple put, consumers and business people alike are so impressed with iPod's technology and success that they're taking a second look at other Apple products and in particular Macintosh computers. If the current trends continue, Apple will have sparked yet another revolution in the personal computer arena, and will regain ground many thought was lost for good. The Apple Way shows how this company's steps and missteps have molded and shaped them, and what lessons the world at large can learn from Apple. Apple has emerged as a Wall Street phenomenon with its stock increasing in value some 250% in the past year Uses the proven pedagogy of the existing Way books to provide bite-sized business success maxims and Apple's underlying guiding principles Includes lessons learned the hard way by revealing the company's strengths and obstacles Cruikshank has played a role in developing the following M-H books: Pink Cadillac, Leadership Secrets of Colin Powell, What It Takes to Be Number One, The Essential Vince Lombardi, Get Better or Get Beaten (condensed edition), plus many others

Never Eat Alone Keith Ferrazzi 2014-06-05 An updated and expanded edition of the runaway bestseller *Never Eat Alone* by Keith Ferrazzi Proven advice on networking for success: over 400,000 copies sold. As Keith Ferrazzi discovered early in life, what distinguishes highly successful people from everyone else is the way they use the power of relationships - so that everyone wins. His form of connecting to the world around him is based on generosity and he distinguishes genuine relationship-building from the crude, desperate glad-handling usually associated with 'networking'. In *Never Eat Alone*, Ferrazzi lays out the specific steps - and inner mindset - he uses to reach out to connect with the thousands of colleagues, friends, and associates on his Rolodex, people he has

helped and who have helped him. He then distills his system of reaching out to people into practical, proven principles. Keith Ferrazzi is founder and CEO of Ferrazzi Greenlight, a marketing and sales consulting company. He is the author of the #1 New York Times bestseller *Who's Got Your Back* and has been a contributor to *Inc.*, the *Wall Street Journal*, and *Harvard Business Review*. Previously, he was CMO of Deloitte Consulting and at Starwood Hotels & Resorts, and CEO of YaYa media. He lives in Los Angeles and New York.

American Inventors, Entrepreneurs, and Business Visionaries, Revised Edition Charles Carey Jr. 2020-03-01 Praise for the previous edition: "This fun-to-read source will add spice for economics and business classes..."—*American Reference Books Annual* "...worthy of inclusion in reference collections of public, academic, and high-school libraries. Its content is wide-ranging and its entries provide interesting reading."—*Booklist* "A concise introduction to American inventors and entrepreneurs, recommended for academic and public libraries."—*Choice* *American Inventors, Entrepreneurs, and Business Visionaries, Revised Edition* profiles more than 300 important Americans from colonial times to the present. Featuring such inventors and entrepreneurs as Thomas Edison and Madame C. J. Walker, this revised resource provides in-depth information on robber barons and their counterparts as well as visionaries such as Bill Gates. Coverage includes: Jeffrey Bezos Michael Bloomberg Sergey Brin and Larry Page Michael Dell Steve Jobs Estée Lauder T. Boone Pickens Russell Simmons Oprah Winfrey Mark Zuckerberg.

Compassionate Capitalism (EasyRead Large Bold Edition) 2004
Business World 2004

The Word Rhythm Dictionary Timothy Polashek 2014-04-18 This new kind of dictionary reflects the use of "rhythm rhymes" by rappers, poets, and songwriters of today. Users can look up words to find collections of words that have the same rhythm as the original and are useable in ways that are familiar to us in everything from vers libre poetry to the lyrics and music of Bob Dylan and hip hop groups.

Compassionate Capitalism (EasyRead Super Large 20pt Edition)

Compassionate Capitalism Marc Benioff 2004-01-07 The coauthors are uniquely suited to bring this important issue to light. Marc Benioff is CEO and chairman of Salesforce.com foundation. Salesforce.com has received the Award for Excellence in Corporate Community Service by the Points of Light Foundation and Volunteer Center National Network and the first ever U.S. Chamber of Commerce Corporate Stewardship Award. A former sales and marketing executive at Oracle Corporation, Benioff is now devoting his considerable talent and energy to building an integrated technological business and philanthropic models.

Vault Guide to the Top Tech Employers Laurie Pasiuk 2006 Provides business profiles, hiring and workplace culture information at more than 40 top employers including such businesses as Microsoft.

The Entrepreneurial Instinct: How Everyone Has the Innate Ability to Start a Successful Small Business Monica Mehta 2012-08-21 Unlock your innate entrepreneurial talent Winner of a 2013 Small Business Book Award - Startup Category We've all heard stories of the dropout that makes billions—a triumph relying more on luck than skill and never to be repeated. In real life, successful entrepreneurs take classes, write business plans, and map out every contingency. But if the stories are such a fluke, why do we hear them over and over again? In *The Entrepreneurial Instinct*, sought after small business expert Monica Mehta looks past the rags to riches stories to explore the role of mind, behavior, and brain chemistry in our ability to be successful entrepreneurs. Interviews with entrepreneurs reveal the traits and habits that allow them to thrive. Groundbreaking insight from neuroscience and psychology experts uncovers the scientific explanations behind self-made mavericks' seemingly innate knack. More important, Mehta explains how you can use these discoveries to replicate their success by: Taking rewarding risks Overcoming fears and failure Thriving in the face of ambiguity Using your innate talents to find financial independence and make millions *The Entrepreneurial Instinct* weaves together the incredible self-made stories of the founders of CLIF Bar, Carol's Daughter, Marquis Jet, Skip Hop, KIPP Charter Schools, J Brand,

Tahari, Apple, Paul Mitchell Systems, and Dogfish Head Beer. None of these anecdotes involves higher education, meticulous planning, or years of gathering seed money. These stories are about seemingly average people who possessed a keen understanding of how their minds worked—and used that knowledge to their advantage. In a time when the prospect of unemployment or the loss of life savings is high, the need to seize control of your own destiny is greater than ever. The Entrepreneurial Instinct offers much-needed techniques for using our innate capabilities to make more with less. Now is the time to learn what you're made of. Now is the time to make your move. Now is the time to tap into your Entrepreneurial Instinct and create your own story of small business success. Praise for *The Entrepreneurial Instinct* "Monica Mehta's book is a must-read for anyone aspiring to excel by challenging conventional wisdom and rolling with the punches to do what comes naturally." —Ajay Banga, President and CEO, MasterCard Worldwide "Illuminating and rich case-based insights into the physiology that drives entrepreneurial risk-taking and decision-making." —Ian MacMillan, professor of Entrepreneurship, Director of Sol C. Snider Entrepreneurial Research Center, The Wharton School "I couldn't put this book down. The author does an outstanding job drilling down to unearth exactly what allows some to risk life and limb to create something of value, a feat that should ignite interest in many. Highly recommended reading." —Robert DiRomualdo, former Chairman and CEO, Borders Group; former President and CEO, Hickory Farms; Chairman, Naples Ventures; Director, Ulta Beauty "This book gets rid of the last excuse of the would-be entrepreneur: fear. By showing how you can work with your brain chemistry rather than against it, *The Entrepreneurial Instinct* helps you take smarter risks with less angst. It obliterates a lot of the conventional wisdom around entrepreneurship and shows what it really takes to succeed." —Kimberly Weisul, Editor-at-Large, Inc. magazine, and cofounder, One Thing New "I found this book absolutely fascinating. The science behind success is rarely discussed and certainly not in such an entertaining, relatable way. Great book—read it!" —Larry Winget, author of five New York Times and Wall Street Journal bestsellers, including *Shut Up, Stop Whining*, and *Get a Life*

Status Update Alice E. Marwick 2013-11-26 Presents an analysis of social media, discussing how a technology which was once heralded as democratic, has evolved into one which promotes elitism and inequality and provides companies with the means of invading privacy in search of profits.

Cube Farm Bill Blunden 2004-08-05 * Entertainment value (broader market than pure technical). * Provides "lessons learned" section at end of each chapter. * Offers instruction in corporate self-defense. * Explains business software in simple terms. * Allows reader to peek behind the curtain.

Dealers of Lightning Michael A. Hiltzik 2009-05-19 In the bestselling tradition of *The Soul of a New Machine*, *Dealers of Lightning* is a fascinating journey of intellectual creation. In the 1970s and '80s, Xerox Corporation brought together a brain-trust of engineering geniuses, a group of computer eccentrics dubbed PARC. This brilliant group created several monumental innovations that triggered a technological revolution, including the first personal computer, the laser printer, and the graphical interface (one of the main precursors of the Internet), only to see these breakthroughs rejected by the corporation. Yet, instead of giving up, these determined inventors turned their ideas into empires that radically altered contemporary life and changed the world. Based on extensive interviews with the scientists, engineers, administrators, and executives who lived the story, this riveting chronicle details PARC's humble beginnings through its triumph as a hothouse for ideas, and shows why Xerox was never able to grasp, and ultimately exploit, the cutting-edge innovations PARC delivered. *Dealers of Lightning* offers an unprecedented look at the ideas, the inventions, and the individuals that propelled Xerox PARC to the frontier of technohistory—and the corporate machinations that almost prevented it from achieving greatness.

Business Week 2003

Offshoring IT Bill Blunden 2004-07-28 * Offers a Well-Rounded Discussion Based on Opposing Views. * Discusses the Obstacles that Confront Offshore Employers, such as the foreign nation's: * Infrastructure (availability of electricity, transportation, water, food, etc). * Political stability. * Distance from the U.S. * Mortality rate. * Health care. * Presents an Exhaustive Survey of Companies Going Offshore. * Offers a Realistic Look at Potential Endgame Scenarios.

The "I" of Leadership Nigel Nicholson 2013-03-26 This is the leadership book you have to read: a barn-storming new take on what makes a versatile, integrated, and effective leader Using stories and examples from the lives of leaders, from the sports stadium to the White House to the office of the CEO, Nicholson shows vividly how the capacity of leaders to see what others do not see frames their actions and allows them to transform, build, destroy, or stabilize. Leaders fail through lack of insight—into themselves and into the worlds they inhabit. The strategic challenge of leadership is to find the right balance between impact and versatility and the successful crafting of an identity that merges the leader and the surrounding culture or 'zeitgeist.' Leaders covered in the book include: George Bush, Tony Blair, George S Patton, Warren Buffet, Steve Jobs, Josef Stalin, Hannibal, Elizabeth I, Nelson Mandela, Edith Cowan, Abraham Lincoln, Mohandas Gandhi, Henry Ford, Ernest Shackleton, Barack Obama, Robert Maxwell, JFK, Pope John XXIII, Margaret Thatcher, and Samuel Pepys. This book resonates with insights and searching questions on the nature of human leadership. It will be an invaluable guide to managers, consultants, and people everywhere.

The Victory Machine Ethan Sherwood Strauss 2020-04-14 How money, guts, and greed built the Warriors dynasty -- and then took it apart The Golden State Warriors dominated the NBA for the better part of a decade. Since the arrival of owner Joe Lacob, they won more championships and sold more merchandise than any other franchise in the sport. And in 2019, they opened the doors on a lavish new stadium. Yet all this success contained some of the seeds of decline. Ethan Sherwood Strauss's clear-eyed exposé reveals the team's culture, its financial ambitions and struggles, and the price that its players and managers have paid for all their winning. From Lacob's unlikely acquisition of the team to Kevin Durant's controversial departure, Strauss shows how the smallest moments can define success or failure for years. And, looking ahead, Strauss ponders whether this organization can rebuild after its abrupt fall from the top, and how a relentless business wears down its players and executives. The Victory Machine is a defining book on the modern NBA: it not only rewrites the story of the Warriors, but shows how the Darwinian business of pro basketball really works.

Organizational Behavior Fred Luthans 2011 Organisational Behavior by Fred Luthans was one of the first mainstream organisational behavior texts on the market and continues the tradition of being the most current and up-to-date researched text today. Well-known author Fred Luthans is the 5th most prolific Publisher in Academy of Management Journals and a senior research scientist with the Gallup Organization, who continues to do research in the organisational behavior area. The Twelfth Edition of Organisational Behavior is ideal for instructors who take a research-based and conceptual approach to their OB course.

Everyone Else Must Fail The Unvarnished Truth About Oracle And Larry Ellison :

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delves into the art of finding the perfect eBook and explores the platforms and strategies to ensure an enriching reading experience.

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