

# Overconfidence And War The Havoc And Glory Of Positive Illusions

*Going to Extremes* Cass R. Sunstein 2009-05-13 Why do people become extremists? What makes people become so dismissive of opposing views? Why is political and cultural polarization so pervasive in America? In *Going to Extremes*, renowned legal scholar and best-selling author Cass R. Sunstein offers startling insights into why and when people gravitate toward extremism. Sunstein marshals a wealth of evidence that shows that when like-minded people gather in groups, they tend to become more extreme in their views than they were before. Thus when liberals group get together to debate climate change, they end up more alarmed about climate change, while conservatives brought together to discuss same-sex unions become more set against same-sex unions. In courtrooms, radio stations, and chatrooms, enclaves of like-minded people are breeding ground for extreme movements. Indeed, Sunstein shows that a good way to create an extremist group, or a cult of any kind, is to separate members from the rest of society, either physically or psychologically. Sunstein's findings help to explain such diverse phenomena as political outrage on the Internet, unanticipated "blockbusters" in the film and music industry, the success of the disability rights movement, ethnic conflict in Iraq and former Yugoslavia, and Islamic terrorism. Providing a wealth of real-world examples--sometimes entertaining, sometimes alarming--Sunstein offers a fresh explanation of why partisanship has become so bitter and debate so rancorous in

America and abroad. Praise for the hardcover: "A path-breaking exploration of the perils and possibilities created by polarization among the like-minded." --Kathleen Hall Jamieson, co-author of *unSpun* and *Echo Chamber* "Poses a powerful challenge to anyone concerned with the future of our democracy. He reveals the dark side to our cherished freedoms of thought, expression and participation. Initiates an urgent dialogue which any thoughtful citizen should be interested in." -- James S. Fishkin, author of *When the People Speak*

**Biopolicy** Albert Somit 2012-05-14 This volume explores the linkage of the life sciences with policy (biopolicy). It features two points of departure: the implications of the neurosciences for public policy; and the implications of evolutionary theory for policy-making. It includes several case studies of how these points of departure inform our knowledge of policy.

God is Watching You Dominic Johnson (Professor of Biopolitics) 2016 The willingness to believe in some kind of payback or karma remains nearly universal. Retribution awaits those who commit bad deeds; rewards await those who do good. Johnson explores how this belief has developed over time, and how it has shaped the course of human evolution.

**The Pursuit of Dominance** Christopher J. Fettweis 2022-11-29 "How do great countries stay that way? The United States is the most powerful actor in the international system, but it is facing a set of challenges that might lead to its decline as this century unfolds. This book looks to the past for guidance, examining the grand strategy of previous superpowers to see how they maintained, or failed to maintain, their status. Over the course of six cases, from Ancient Rome to the British Empire, it seeks guidance from the past for present U.S. policymakers. How did previous empires, regional hegemons, or simply dominant powers forge grand strategy? How did they define their interests, and then assemble the tools to address them? What did they do right, and where did they

err? What - if anything - can current U.S. strategists learn from the experience of earlier superpowers?"--

Strategic Instincts Dominic D. P. Johnson 2022-08-30 "A very timely book."—Anne-Marie Slaughter, CEO of New America How cognitive biases can guide good decision making in politics and international relations A widespread assumption in political science and international relations is that cognitive biases—quirks of the brain we all share as human beings—are detrimental and responsible for policy failures, disasters, and wars. In *Strategic Instincts*, Dominic Johnson challenges this assumption, explaining that these nonrational behaviors can actually support favorable results in international politics and contribute to political and strategic success. By studying past examples, he considers the ways that cognitive biases act as “strategic instincts,” lending a competitive edge in policy decisions, especially under conditions of unpredictability and imperfect information. Drawing from evolutionary theory and behavioral sciences, Johnson looks at three influential cognitive biases—overconfidence, the fundamental attribution error, and in-group/out-group bias. He then examines the advantageous as well as the detrimental effects of these biases through historical case studies of the American Revolution, the Munich Crisis, and the Pacific campaign in World War II. He acknowledges the dark side of biases—when confidence becomes hubris, when attribution errors become paranoia, and when group bias becomes prejudice. Ultimately, Johnson makes a case for a more nuanced understanding of the causes and consequences of cognitive biases and argues that in the complex world of international relations, strategic instincts can, in the right context, guide better performance. *Strategic Instincts* shows how an evolutionary perspective can offer the crucial next step in bringing psychological insights to bear on foundational questions in international politics.

*Overconfidence and Risk Taking in Foreign Policy Decision Making* Imran Demir 2017-03-24 This book introduces a new perspective on risk seeking behaviour, developing a framework based on various cognitive theories, and applying it to the specific case-study of Turkey's foreign policy toward Syria. The author examines why policy makers commit themselves to policies that they do not have the capacity to deliver, and develops an alternative theoretical model to prospect theory in explaining risk taking behaviour based on the concept of overconfidence. The volume suggests that overconfident individuals exhibit risk seeking behaviour that contradicts the risk averse behaviour of individuals in the domain of gain, as predicted by prospect theory. Using a set of testable hypothesis deduced from the model, it presents an empirical investigation of the causes behind Turkish decision makers' unprecedented level of risk taking toward the uprising in Syria and the consequences of this policy.

*The Invisible Gorilla* Christopher Chabris 2010-05-18 Reading this book will make you less sure of yourself—and that's a good thing. In *The Invisible Gorilla*, Christopher Chabris and Daniel Simons, creators of one of psychology's most famous experiments, use remarkable stories and counterintuitive scientific findings to demonstrate an important truth: Our minds don't work the way we think they do. We think we see ourselves and the world as they really are, but we're actually missing a whole lot. Chabris and Simons combine the work of other researchers with their own findings on attention, perception, memory, and reasoning to reveal how faulty intuitions often get us into trouble. In the process, they explain: • Why a company would spend billions to launch a product that its own analysts know will fail • How a police officer could run right past a brutal assault without seeing it • Why award-winning movies are full of editing mistakes • What criminals have in common with chess masters • Why measles and other childhood diseases are making a comeback •

Why money managers could learn a lot from weather forecasters Again and again, we think we experience and understand the world as it is, but our thoughts are beset by everyday illusions. We write traffic laws and build criminal cases on the assumption that people will notice when something unusual happens right in front of them. We're sure we know where we were on 9/11, falsely believing that vivid memories are seared into our minds with perfect fidelity. And as a society, we spend billions on devices to train our brains because we're continually tempted by the lure of quick fixes and effortless self-improvement. The Invisible Gorilla reveals the myriad ways that our intuitions can deceive us, but it's much more than a catalog of human failings. Chabris and Simons explain why we succumb to these everyday illusions and what we can do to inoculate ourselves against their effects. Ultimately, the book provides a kind of x-ray vision into our own minds, making it possible to pierce the veil of illusions that clouds our thoughts and to think clearly for perhaps the first time.

The Global Illusion of Citizen Protection Robert Mandel 2018-07-11 This book comprehensively analyzes the global illusion of citizen protection so common today.

**OVERCONFIDENCE AND WAR** Dominic D. P. Johnson 2009-06-30 Opponents rarely go to war without thinking they can win--and clearly, one side must be wrong. This conundrum lies at the heart of the so-called "war puzzle": rational states should agree on their differences in power and thus not fight. But as Dominic Johnson argues in "Overconfidence and War," states are no more rational than people, who are susceptible to exaggerated ideas of their own virtue, of their ability to control events, and of the future. By looking at this bias--called "positive illusions"--as it figures in evolutionary biology, psychology, and the politics of international conflict, this book offers compelling insights into why states wage war. Johnson traces the effects of positive illusions on four

turning points in twentieth-century history: two that erupted into war (World War I and Vietnam); and two that did not (the Munich crisis and the Cuban missile crisis). Examining the two wars, he shows how positive illusions have filtered into politics, causing leaders to overestimate themselves and underestimate their adversaries--and to resort to violence to settle a conflict against unreasonable odds. In the Munich and Cuban missile crises, he shows how lessening positive illusions may allow leaders to pursue peaceful solutions. The human tendency toward overconfidence may have been favored by natural selection throughout our evolutionary history because of the advantages it conferred--heightening combat performance or improving one's ability to bluff an opponent. And yet, as this book suggests--and as the recent conflict in Iraq bears out--in the modern world the consequences of this evolutionary legacy are potentially deadly.

The International Ambitions of Mao and Nehru Andrew Kennedy 2011-12-29 Why do leaders sometimes challenge, rather than accept, the international structures that surround their states? In *The International Ambitions of Mao and Nehru*, Andrew Kennedy answers this question through in-depth studies of Chinese foreign policy under Mao Zedong and Indian foreign policy under Jawaharlal Nehru. Drawing on international relations theory and psychological research, Kennedy offers a new theoretical explanation for bold leadership in foreign policy, one that stresses the beliefs that leaders develop about the 'national efficacy' of their states. He shows how this approach illuminates several of Mao and Nehru's most important military and diplomatic decisions, drawing on archival evidence and primary source materials from China, India, the United States and the United Kingdom. A rare blend of theoretical innovation and historical scholarship, *The International Ambitions of Mao and Nehru* is a fascinating portrait of how foreign policy decisions are made.

Advancing Interdisciplinary Approaches to International Relations Steve A. Yetiv 2016-11-24 This

edited volume breaks new ground by innovatively drawing on multiple disciplines to enhance our understanding of international relations and conflict. The expansion of knowledge across disciplines and the increasingly blurred boundaries in the real world both enable and demand thinking across intellectual borders. While multidisciplinary and interdisciplinary are prominent buzz words, remarkably few books advance them. Yet doing so can sharpen and expand our perspective on academic and real world issues and problems. This book offers the most comprehensive treatment to date and is an invaluable resource for students, scholars and practitioners.

**The Specter of Munich** Jeffrey Record 2007 No historical event has exerted more influence on America's post-World War II use of military force than the Anglo-French appeasement of Nazi Germany in the 1930s. Informed by the supposed grand lesson of Munich—namely, that capitulating to the demands of aggressive dictatorships invites further aggression and makes inevitable a larger war—American presidents from Harry Truman through George W. Bush have relied on the Munich analogy not only to interpret perceived security threats but also to mobilize public opinion for military action. In *The Specter of Munich*, noted defense analyst Jeffrey Record takes an unconventional look at a disastrous chapter in Western diplomatic history. After identifying the complex considerations behind the Anglo-French appeasement of Hitler and the reasons for the policy's failure, Record disputes the stock thesis that unchecked aggression always invites further aggression. He proceeds to identify other lessons of the 1930s more relevant to meeting today's U.S. foreign policy and security challenges. Among those lessons are the severe penalties that foreign policy miscalculation can incur, the constraints of public opinion in a modern democracy, and the virtue of consistency in threatening and using force. *The Specter of Munich* concludes that though today's global political, military, and economic environment differs

considerably from that of the 1930s, the United States is making some of the same strategic mistakes in its war on terrorism that the British and French made in their attempts to protect themselves against Nazi Germany. Not the least of these mistakes is the continued reliance on the specter of Adolf Hitler to interpret today's foreign security threats.

**Violence after War** Michael J. Boyle 2014-04-15 Developing a better understanding of the dynamics of violence in post-war states can lead to a more durable peace. The end of one war is frequently the beginning of another because the cessation of conflict produces two new challenges: a contest between the winners and losers over the terms of peace, and a battle within the winning party over the spoils of war. As the victors and the vanquished struggle to establish a new political order, incidents of low-level violence frequently occur and can escalate into an unstable peace or renewed conflict. Michael J. Boyle evaluates the dynamics of post-conflict violence and their consequences in *Violence after War*. In this systematic comparative study, Boyle analyzes a cross-national dataset of violent acts from 52 post-conflict states and examines, in depth, violence patterns from five recent post-conflict states: Bosnia, Rwanda, Kosovo, East Timor, and Iraq. In each of the case studies, Boyle traces multiple pathways through which violence emerges in post-conflict states and highlights how the fragmentation of combatants, especially rebel groups, produces unexpected and sometimes surprising shifts in the nature, type, and targets of attack. His case studies are based on unpublished data on violent crime, including some from fieldwork in Kosovo, East Timor, and Bosnia, and a thorough review of narrative and witness accounts of the attacks. The case study of Iraq comes from data that Boyle obtained directly from U.S. Central Command, published here for the first time. *Violence after War* will be essential reading for all those interested in political violence, peacekeeping, and post-conflict reconstruction.



**Ethics and Politics of the Built Environment** Marcello Di Paola 2018-01-09 This book proposes and defends the practice of urban gardening as an ecologically and socially beneficial, culturally innovative, morally appropriate, ethically uplifting, and politically incisive way for individuals and variously networked collectives to contribute to a successful management of some defining challenges of the Anthropocene – this new epoch in which no earthly place, form, entity, process, or system escapes the reach of human activity – including urban resilience and climate change.

*Elusive Victories* Andrew J. Polsky 2012-05-30 On April 4, 1864, Abraham Lincoln made a shocking admission about his presidency during the Civil War. "I claim not to have controlled events," he wrote in a letter, "but confess plainly that events have controlled me." Lincoln's words carry an invaluable lesson for wartime presidents, writes Andrew J. Polsky in this seminal book. As Polsky shows, when commanders-in-chief do try to control wartime events, more often than not they fail utterly. In *Elusive Victories*, Polsky provides a fascinating study of six wartime presidents, drawing larger lessons about the limits of the power of the White House during armed conflict. He examines, in turn, Lincoln, Woodrow Wilson, Franklin D. Roosevelt, Lyndon Johnson, Richard Nixon, George W. Bush, and Barack Obama, showing how each gravely overestimated his power as commander-in-chief. In each case, these presidents' resources did not match the key challenges that recur from war to war. Both Lincoln and Johnson intervened in military operations, giving orders to specific units; yet both struggled with the rising unpopularity of their conflicts. Both Wilson and Bush entered hostilities with idealistic agendas for the aftermath, yet found themselves helpless to enact them. With insight and clarity, Polsky identifies overarching issues that will inform current and future policymakers. The single most important dynamic, he writes, is the erosion of a president's freedom of action. Each decision propels him down a path from which he cannot turn back. When

George W. Bush rejected the idea of invading Iraq with 400,000 troops, he could not send such a force two years later as the insurgency spread. In the final chapter, Polsky examines Barack Obama's options in light of these conclusions, and considers how the experiences of the past might inform the world we face now. *Elusive Victories* is the first book to provide a comprehensive account of presidential leadership during wartime, highlighting the key dangers that presidents have ignored at their peril.

How Statesmen Think Robert Jervis 2017-02-28 Robert Jervis has been a pioneering leader in the study of the psychology of international politics for more than four decades. *How Statesmen Think* presents his most important ideas on the subject from across his career. This collection of revised and updated essays applies, elaborates, and modifies his pathbreaking work. The result is an indispensable book for students and scholars of international relations. *How Statesmen Think* demonstrates that expectations and political and psychological needs are the major drivers of perceptions in international politics, as well as in other arenas. Drawing on the increasing attention psychology is paying to emotions, the book discusses how emotional needs help structure beliefs. It also shows how decision-makers use multiple shortcuts to seek and process information when making foreign policy and national security judgments. For example, the desire to conserve cognitive resources can cause decision-makers to look at misleading indicators of military strength, and psychological pressures can lead them to run particularly high risks. The book also looks at how deterrent threats and counterpart promises often fail because they are misperceived. *How Statesmen Think* examines how these processes play out in many situations that arise in foreign and security policy, including the threat of inadvertent war, the development of domino beliefs, the formation and role of national identities, and conflicts between intelligence organizations and

policymakers.

**Political Psychology** David Patrick Houghton 2014-08-25 What shapes political behavior more: the situations in which individuals find themselves, or the internal psychological makeup---beliefs, values, and so on---of those individuals? This is perhaps the leading division within the psychological study of politics today. *Political Psychology: Situations, Individuals, and Cases*, 2nd edition, provides a concise, readable, and conceptually organized introduction to the topic of political psychology by examining this very question. Using this situationism--dispositionism framework—which roughly parallels the concerns of social and cognitive psychology—this book focuses on such key explanatory mechanisms as behaviorism, obedience, personality, groupthink, cognition, affect, emotion, and neuroscience to explore topics ranging from voting behavior and racism to terrorism and international relations. The new edition includes a new chapter on the psychology of the media and communication. Houghton has also updated the text to analyze recent political events such as the 2012 election, and to include up-and-coming research in the areas of neuroscience, behavioral economics, and more. Houghton's clear and engaging examples directly challenge students to place themselves in both real and hypothetical situations which involve intense moral and political dilemmas. This highly readable text will provide students with the conceptual foundation they need to make sense of the rapidly changing and increasingly important field of political psychology.

*The Handbook of Evolutionary Psychology, Volume 2* David M. Buss 2015-09-29 A complete exploration of the real-world applications and implications of evolutionary psychology The exciting and sometimes controversial science of evolutionary psychology is becoming increasingly relevant to more fields of study than ever before. *The Handbook of Evolutionary Psychology, Volume 2, Integrations* provides students and researchers with new insight into how EP draws from, and is

applied in, fields as diverse as economics, anthropology, neuroscience, genetics, and political science, among others. In this thorough revision and expansion of the groundbreaking handbook, luminaries in the field provide an in-depth exploration of the foundations of evolutionary psychology as they relate to public policy, consumer behavior, organizational leadership, and legal issues. Evolutionary psychology seeks to explain the reasons behind friendship, leadership, warfare, morality, religion, and culture — in short, what it means to be human. This enlightening text provides a foundational knowledgebase in EP, along with expert insights and the most up-to-date coverage of recent theories and findings. Explore the vast and expanding applications of evolutionary psychology Discover the psychology of human survival, mating parenting, cooperation and conflict, culture, and more Identify how evolutionary psychology is interwoven with other academic subjects and traditional psychological disciplines Discuss future applications of the conceptual tools of evolutionary psychology As the established standard in the field, The Handbook of Evolutionary Psychology, Volume 2 is the definitive guide for every psychologist and student to understand the latest and most exciting applications of evolutionary psychology.

**Evolutionary Psychology in the Business Sciences** Gad Saad 2011-07-09 All individuals who operate in the business sphere, whether as consumers, employers, employees, entrepreneurs, or financial traders to name a few constituents, share a common biological heritage and are defined by a universal human nature. As such, it is surprising that so few business scholars have incorporated biological and evolutionary-informed theories within their conceptual toolboxes. This edited book addresses this lacuna by culling chapters at the intersection of the evolutionary behavioral sciences and specific business contexts including in marketing, consumer behavior, advertising, innovation and creativity, intertemporal choice, negotiations, competition and cooperation in organizational

settings, sex differences in workplace patterns, executive leadership, business ethics, store design, behavioral decision making, and electronic communication. To reword the famous aphorism of T. G. Dobzhansky, nothing in business makes sense except in the light of evolution.

**American Foreign Policy and The Politics of Fear** A. Trevor Thrall 2009-05-07 This edited volume addresses the issue of threat inflation in American foreign policy and domestic politics. The Bush administration's aggressive campaign to build public support for an invasion of Iraq rehashed fears about the president's ability to manipulate the public, and many charged the administration with 'threat inflation', duping the news media and misleading the public into supporting the war under false pretences. Presenting the latest research, these essays seek to answer the question of why threat inflation occurs and when it will be successful. Simply defined, it is the effort by elites to create concern for a threat that goes beyond the scope and urgency that disinterested analysis would justify. More broadly, the process concerns how elites view threats, the political uses of threat inflation, the politics of threat framing among competing elites, and how the public interprets and perceives threats via the news media. The war with Iraq gets special attention in this volume, along with the 'War on Terror'. Although many believe that the Bush administration successfully inflated the Iraq threat, there is not a neat consensus about why this was successful. Through both theoretical contributions and case studies, this book showcases the four major explanations of threat inflation -- realism, domestic politics, psychology, and constructivism -- and makes them confront one another directly. The result is a richer appreciation of this important dynamic in US politics and foreign policy, present and future. This book will be of much interests to students of US foreign and national security policy, international security, strategic studies and IR in general. Trevor Thrall is Assistant Professor of Political Science and directs the Master of Public Policy program at the

University of Michigan - Dearborn. Jane Kelleth Cramer is an Assistant Professor of Political Science at the University of Oregon.

*Behavioural Economics and Terrorism* Peter J. Phillips 2021-05-03 Behavioural Economics and Terrorism can be used as a guide to help us think about thinking and, in doing so, to appreciate the deep quirkiness of human behaviour. Each day, people draw on their understanding of human behaviour. This takes place subconsciously for the most part but as situations become more complex it becomes necessary to think more deliberately about how people make their decisions. This book can be used to better understand human action in such contexts. In the high-stakes world of counter-terrorism, every angle of advantage is critical. From terrorists' operational choices to the way that information flows through intelligence agencies, the book explains the patterns of behaviour that systematically shape human decision-making, for good and for bad. Decision-makers' use of reference points, their loss aversion, overconfidence, goals and aspirations all shape their choices under conditions of risk and uncertainty. This book helps to shed light on how to use these concepts (and more) to develop deeper insights into the way in which terrorists think about their attack methods and targets.

*The Wiley Blackwell Handbook of Judgment and Decision Making, 2 Volume Set* Gideon Keren 2016-02-16 A comprehensive, up-to-date examination of the most important theory, concepts, methodological approaches, and applications in the burgeoning field of judgment and decision making (JDM) Emphasizes the growth of JDM applications with chapters devoted to medical decision making, decision making and the law, consumer behavior, and more Addresses controversial topics from multiple perspectives - such as choice from description versus choice from experience - and contrasts between empirical methodologies employed in behavioral economics and psychology

Brings together a multi-disciplinary group of contributors from across the social sciences, including psychology, economics, marketing, finance, public policy, sociology, and philosophy 2 Volumes

**The Oxford Handbook of Political Psychology** 2023-09-08 Political psychology applies what is known about human psychology to the study of politics. It examines how people reach political decisions on topics such as voting, party identification, and political attitudes as well as how leaders mediate political conflicts and make foreign policy decisions. In this updated third edition of The Oxford Handbook of Political Psychology, Leonie Huddy, David O. Sears, Jack S. Levy, and Jennifer Jerit have gathered together an international group of distinguished scholars to provide an up-to-date account of key topics and areas of research in the field. Chapter authors draw on theory and research on biopsychology, neuroscience, personality, psychopathology, evolutionary psychology, social psychology, developmental psychology, cognitive psychology, and intergroup relations. Some chapters address the political psychology of political elites, while other chapters deal with the dynamics of mass political behavior. Focusing first on political psychology at the individual level (attitudes, values, decision-making, ideology, personality) and then moving to the collective (group identity, mass mobilization, political violence), this fully interdisciplinary volume covers models of the mass public and political elites and addresses both domestic issues and foreign policy. Now with new chapters on authoritarianism, nationalism, status hierarchies, minority political identities, and several other topics along with substantially updated material to account for the recent cutting-edge research within both psychology and political science, this is an essential reference for scholars and students interested in the intersection of the two fields.

National Security Through a Cockeyed Lens Steve A. Yetiv 2013-12 "What are key mental errors that can undermine good decision making? Drawing on four decades of psychological, historical, and

political science research on cognitive biases, this book illuminates key pitfalls in how we and our leaders make decisions. It shows in five case studies of American foreign and energy policy that such errors--a dozen different cognitive biases--have been more important in shaping and impacting U.S. national interests than we currently understand. In so doing, it also sheds light on U.S. foreign policy toward and interests in the Middle East. That story prominently features non-psychological explanations, but cognitive biases exercised by American and foreign actors also represent a slice of the story that is worth revealing. As examples, the book shows how the distorted cognitive lens of Al-Qaeda leaders contributed to the September 11 attacks and the ongoing conflict with America and the West; how overconfidence impacted America's decision to invade Iraq in 2003; and how short-term thinking--a prominent cognitive bias--hurts America's ability to develop a comprehensive energy policy, making the Middle East more important to the United States and enhancing its proclivity to be involved in the region. The book is aimed chiefly at students and the lay public, though academics may benefit from it"--

**Risk Intelligence** Dylan Evans 2015-09-29 The author of *Placebo: The Belief Effect* draws on real-life examples and detailed research findings to counsel readers on how to make appropriate decisions based on accurate assessments of risk, revealing common flaws in human thinking processes that compromise personal judgment. 40,000 first printing.

**Religion, Intolerance, and Conflict** Steve Clarke 2013-05-30 The relationship between religion, intolerance and conflict has been the subject of intense discussion, particularly in the wake of the events of 9-11 and the ongoing threat of terrorism. This book contains original papers written by some of the world's leading scholars in anthropology, psychology, philosophy, and theology exploring the scientific and conceptual dimensions of religion and human conflict. Authors



investigate the following themes: the role of religion in promoting social cohesion and the conditions under which it will tend to do so; the role of religion in enabling and exacerbating conflict between different social groups and the conditions under which it will tend to do so; and the policy responses that we may be able to develop to ameliorate violent conflict and the limits to compromise between different religions. The book also contains two commentaries that distill, synthesize and critically evaluate key aspects of the individual chapters and central themes that run throughout the volume. The volume will be of great interest to all readers interested in the phenomenon of religious conflict and to academics across a variety of disciplines, including religious studies, philosophy, psychology, theology, cognitive science, anthropology, politics, international relations, and evolutionary biology.

**Understanding Victory and Defeat in Contemporary War** Jan Angstrom 2006-12-05 Bringing together leading contributors in the field, this new volume analyzes how victory and defeat in modern war can be understood and explained. It does so by confronting two inter-related research problems: the nature of victory and defeat in modern war and the explanations of victory and defeat. By first questioning the extent to which the concepts of victory and defeat are meaningful to describe the outcomes of modern wars, and whether the contents of these concepts are changing, it then evaluates different theories purporting to explain the outcomes of war and the impact of variables, ranging from technology to culture. The book tackles several key questions: What is the definition of victory in the 'War on Terror'? What is the meaning of victory and defeat in contemporary insurgencies, such as those in Iraq and Afghanistan? Are the counterstrategies that were developed in the mid-twentieth century valid in order to deal with present and future conflicts? With case studies ranging from the Malayan Emergency to the current conflict in Iraq, Understanding Victory and Defeat in Contemporary War will be of great interest to students of war

and conflict studies, security studies, military history and international relations.

Introduction to International Relations Joseph Grieco 2022-03-24 This bestselling introductory textbook provides a truly comprehensive and approachable guide to international affairs. Bringing together decades of combined experience in researching and teaching global politics from three acclaimed scholars, this book introduces you to the key concepts in international relations while equipping you with the tools to successfully analyse the rapidly changing world in which we live. Carefully and pedagogically structured, the book is driven by nuanced enduring questions to support active engagement with the subject matter. It covers everything from war and its causes to the pursuit of peace, the role of non-state actors on the world stage and transnational concerns such as climate change. Thought-provoking boxed features throughout highlight disparities between theory and practice, provide overviews of key research and make use of the influential levels-of-analysis framework. This third edition is completely updated throughout, including extensive coverage of the latest advances in international relations scholarship and supported by a wealth of contemporary case examples. The text is supported by a rich companion website with study guides, instructor resources and interactive exercises to allow you to consider complicated political decisions for yourself. Introduction to International Relations is the ultimate companion for undergraduate students of politics and international relations in need of an exciting and rigorous introduction to the subject.

**The Military Lens** Christopher P. Twomey 2011-07-15 In The Military Lens, Christopher P. Twomey shows how differing military doctrines have led to misperceptions between the United States and China over foreign policy—and the potential dangers these might pose in future relations. Because of their different strategic situations, histories, and military cultures, nations may have radically

disparate definitions of effective military doctrine, strategy, and capabilities. Twomey argues that when such doctrines—or "theories of victory"—differ across states, misperceptions about a rival's capabilities and intentions and false optimism about one's own are more likely to occur. In turn, these can impede international diplomacy and statecraft by making it more difficult to communicate and agree on assessments of the balance of power. When states engage in strategic coercion—either to deter or to compel action—such problems can lead to escalation and war. Twomey assesses a wide array of sources in both the United States and China on military doctrine, strategic culture, misperception, and deterrence theory to build case studies of attempts at strategic coercion during Sino-American conflicts in Korea and the Taiwan Strait in the early years of the Cold War, as well as an examination of similar issues in the Arab-Israeli conflict. After demonstrating how these factors have contributed to past conflicts, Twomey amply documents the persistence of hazardous miscommunication in contemporary Sino-American relations. His unique analytic perspective on military capability suggests that policymakers need to carefully consider the military doctrine of the nations they are trying to influence.

**Indianomix** Vivek Dehejia 2015-03-06 A quirky look at India using popular economics Why does the stock exchange dip during a lunar eclipse? Why don't cars with safety features lead to fewer injuries? Why did Nehru ignore the Chinese threat in the lead-up to the 1962 war? Why is it that a stranger might risk his life to save yours on one day, and a street full of passers-by might casually watch you bleed to death on another? Why did pollsters wrongly predict a BJP victory in 2004, and what was the real reason for their defeat? And why is India's Independence Day not, in fact, on the day on which it's celebrated? In pithy, sparkling, bite-sized chapters, economists Vivek Dehejia and Rupa Subramanya tackle these seeming mysteries and unearth the real reasons why 'we are like this

only'. The answers are entertaining and surprising at every turn, and reveal a picture of modern India as never seen before.

*Psychology of a Superpower* Christopher Fettweis 2018-05-15 With the collapse of the Soviet Union, the United States was left as the world's sole superpower, which was the dawn of an international order known as unipolarity. The ramifications of imbalanced power extend around the globe—including the country at the center. What has the sudden realization that it stands alone atop the international hierarchy done to the United States? In *Psychology of a Superpower*, Christopher J. Fettweis examines how unipolarity affects the way U.S. leaders conceive of their role, make strategy, and perceive America's place in the world. Combining security, strategy, and psychology, Fettweis investigates how the idea of being number one affects the decision making of America's foreign-policy elite. He examines the role the United States plays in providing global common goods, such as peace and security; the effect of the Cold War's end on nuclear-weapon strategy and policy; the psychological consequences of unbalanced power; and the grand strategies that have emerged in unipolarity. Drawing on psychology's insights into the psychological and behavioral consequences of unchecked power, Fettweis brings new insight to political science's policy-analysis toolkit. He also considers the prospect of the end of unipolarity, offering a challenge to widely held perceptions of American indispensability and asking whether the unipolar moment is worth trying to save. *Psychology of a Superpower* is a provocative rethinking of the risks and opportunities of the global position of the United States, with significant consequences for U.S. strategy, character, and identity.

*Ethics, Security, and the War Machine* Ned Dobos 2020-04-30 If pacifists are correct in thinking that war is always unjust, then it follows that we ought to eliminate the possibility and temptation of ever

engaging in it; we should not build war-making capacity, and if we already have, then demilitarization—or military abolition—would seem to be the appropriate course to take. On the other hand, if war is sometimes justified, as many believe, then it must be permissible to prepare for it by creating and maintaining a military establishment. Yet this view that the justifiability of war-making is also sufficient to justify war-building is mistaken. This book addresses questions of *ius ante bellum*, or justice before war. Under what circumstances is it justifiable for a polity to prepare for war by militarizing? When (if ever) and why (if at all) is it morally permissible to create and maintain the potential to wage war? In doing so it highlights the ways in which a civilian population compromises its own security in maintaining a permanent military establishment, explores the moral and social costs of militarization, and evaluates whether or not these costs are worth bearing.

*Events - Future, Trends, Perspectives* Kim Werner 2020-05-11 Events - future, trends, perspectives provides insights into many of the recent developments within the diverse event industry.

International scholars and experts with backgrounds in multiple related fields have taken up exciting research topics and offer perspectives, thoughts and views on a number of current and future issues and challenges. The topics are as diverse as the industry itself and include discussions on gender and diversity, disruptive technologies, sustainability, psychological effects, the co-creation of experiences, the future of event education and many more. Vivid case studies and best practice examples are used to illustrate current and future developments and to spark discussion and debate amongst scholars, practitioners and students alike. The Corona crisis (Covid-19) is having a massive impact on the events industry. Due to the editorial deadline of this book in February 2020, this topic could not be considered in this edition. We ask for your understanding. Content: Kim Werner and Ye Ding Acknowledgements PART A Nicole Böhmer, Kim Werner and Imke Wargin Female Careers in

the Event Industry - Myth, Reality or Future Vision? Susanne Doppler, Burkhard Schmidt and Liza Funke  
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Appendix: Further references concerning psychological effects and phenomena

Logics of War Alex Weisiger 2013-03-15 Most wars between countries end quickly and at relatively low cost. The few in which high-intensity fighting continues for years bring about a disproportionate amount of death and suffering. What separates these few unusually long and intense wars from the many conflicts that are far less destructive? In *Logics of War*, Alex Weisiger tests three explanations for a nation's decision to go to war and continue fighting regardless of the costs. He combines sharp

statistical analysis of interstate wars over the past two centuries with nine narrative case studies. He examines both well-known conflicts like World War II and the Persian Gulf War, as well as unfamiliar ones such as the 1864–1870 Paraguayan War (or the War of the Triple Alliance), which proportionally caused more deaths than any other war in modern history. When leaders go to war expecting easy victory, events usually correct their misperceptions quickly and with fairly low casualties, thereby setting the stage for a negotiated agreement. A second explanation involves motives born of domestic politics; as war becomes more intense, however, leaders are increasingly constrained in their ability to continue the fighting. Particularly destructive wars instead arise from mistrust of an opponent's intentions. Countries that launch preventive wars to forestall expected decline tend to have particularly ambitious war aims that they hold to even when fighting goes poorly. Moreover, in some cases, their opponents interpret the preventive attack as evidence of a dispositional commitment to aggression, resulting in the rejection of any form of negotiation and a demand for unconditional surrender. Weisiger's treatment of a topic of central concern to scholars of major wars will also be read with great interest by military historians, political psychologists, and sociologists.

The Psychology of Foreign Policy Christer Pursiainen 2021-10-16 This book focuses on foreign policy decision-making from the viewpoint of psychology. Psychology is always present in human decision-making, constituted by its structural determinants but also playing its own agency-level constitutive and causal roles, and therefore it should be taken into account in any analysis of foreign policy decisions. The book analyses a wide variety of prominent psychological approaches, such as bounded rationality, prospect theory, belief systems, cognitive biases, emotions, personality theories and trust to the study of foreign policy, identifying their achievements and added value as well as their

limitations from a comparative perspective. Understanding how leaders in world politics act requires us to consider recent advances in neuroscience, psychology and behavioral economics. As a whole, the book aims at better integrating various psychological theories into the study of international relations and foreign policy analysis, as partial explanations themselves but also as facets of more comprehensive theories. It also discusses practical lessons that the psychological approaches offer since ignoring psychology can be costly: decision-makers need to be able reflect on their own decision-making process as well as the perspectives of the others. Paying attention to the psychological factors in international relations is necessary for better understanding the microfoundations upon which such agency is based.

**The Better Angels of Our Nature** Steven Pinker 2012-09-25 Presents a controversial history of violence which argues that today's world is the most peaceful time in human existence, drawing on psychological insights into intrinsic values that are causing people to condemn violence as an acceptable measure.

**Parameters** 2016

**Survival: June - July 2023** The International Institute for Strategic Studies (IISS) 2023-06-09 Survival, the IISS's bimonthly journal, challenges conventional wisdom and brings fresh, often controversial, perspectives on strategic issues of the moment. In this issue Hannah Aries, Bastian Giegerich and Tim Lawrenson assess that Europe's defence industry will struggle to meet increased production needs In 2007, the late Ronald Steel judged that while the Iraq War had weakened the United States, it would not profoundly affect US foreign policy (from the archive) Dana H. Allin reflects on Ronald Steel's legacy and prospects for the 'extended American Century' Liana Fix argues that the West should formulate security guarantees for Ukraine in parallel with its counter-



offensive Daniel Sobelman assesses that the Yemen-based Houthi rebel movement is emulating Hizbullah And seven more thought-provoking pieces, as well as our regular Book Reviews and Noteworthy column. Editor: Dr Dana Allin Managing Editor: Jonathan Stevenson Associate Editor: Carolyn West Editorial Assistant: Charlie Zawadzki

**How Confidence Works** Ian Robertson 2021-06-03 'Brilliant ... it will change how you think about confidence.' Johann Hari 'Important for everyone but crucial for women.' Mary Robinson 'Interesting and important.' Steven Pinker \_\_\_\_\_ Why do boys instinctively bullshit more than girls? How do economic recessions shape a generation's confidence? Can we have too much confidence and, if so, what are the consequences? Imagine we could discover something that could make us richer, healthier, longer-living, smarter, kinder, happier, more motivated and more innovative. Ridiculous, you might say... What is this elixir? Confidence. If you have it, it can empower you to reach heights you never thought possible. But if you don't, it can have a devastating effect on your future. Confidence lies at the core of what makes things happen. Exploring the science and neuroscience behind confidence that has emerged over the last decade, clinical psychologist and neuroscientist Professor Ian Robertson tells us how confidence plays out in our minds, our brains and indeed our bodies. He explains where it comes from and how it spreads - with extraordinary economic and political consequences. And why it's not necessarily something you are born with, but something that can be learned.

*Failing to Win* Dominic D. P Johnson 2009-06-30 How do people decide which country came out ahead in a war or a crisis? In *Failing to Win*, Dominic Johnson and Dominic Tierney dissect the psychological factors that predispose leaders, media, and the public to perceive outcomes as victories or defeats--often creating wide gaps between perceptions and reality.

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